FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2024

FINANCIAL STATEMENTS YEAR ENDED JUNE 30, 2024

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AUDIT AND ASSURANCE

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Japanese American National Museum

Opinion

We have audited the financial statements of Japanese American National Museum (JANM), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of JANM as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of JANM and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about JANM's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements. In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of JANM's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about JANM's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited JANM's June 30, 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 27, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Green Hasson & Janks LLP

November 15, 2024 Los Angeles, California

STATEMENT OF FINANCIAL POSITION June 30, 2024 With Summarized Totals at June 30, 2023

	2024	 2023
ASSETS		
Cash and Cash Equivalents Investments Contributions and Grants Receivable (Net) Inventory (Net) Other Assets Beneficial Interest in Split-Interest Agreements Property and Equipment (Net) Historic Building and Land Lease Collections	\$ 7,040,730 37,308,075 4,047,102 255,317 294,923 1,865,982 16,742,663 10,466,029	\$ 8,707,402 23,071,968 4,948,545 273,520 246,837 1,709,374 17,192,600 10,908,380
TOTAL ASSETS	\$ 78,020,821	\$ 67,058,626
LIABILITIES AND NET ASSETS LIABILITIES: Accounts Payable and Accrued Expenses Term Loan Economic Injury Disaster Loan Gift Annuity and Split-Interest Agreement Liabilities	\$ 1,733,052 191,667 475,401 74,248	\$ 1,521,062 441,667 488,567 170,188
TOTAL LIABILITIES	2,474,368	2,621,484
NET ASSETS: Without Donor Restrictions: Undesignated Board Designated With Donor Restrictions	 20,822,021 12,314,646 42,409,786	22,682,020 10,750,322 31,004,800
TOTAL NET ASSETS	 75,546,453	64,437,142
TOTAL LIABILITIES AND NET ASSETS	\$ 78,020,821	\$ 67,058,626

The Accompanying Notes are an Integral Part of These Financial Statements

STATEMENT OF ACTIVITIES Year Ended June 30, 2024 With Summarized Totals for the Year Ended June 30, 2023

		out Donor strictions	With Donor Restrictions	2024 Total	 2023 Total
REVENUE AND SUPPORT: Contributions and Grants Government Grants and Contracts Memberships Special Events (Net of Direct Benefit to Donors of \$678,908) Contribution of Use of Historic Building and Land Lease Rental Income Museum Store (Net of Cost of Goods Sold of \$321,650) Admissions Other Revenue Net Assets Released from Donor Restrictions		2,422,325 1,293,622 781,100 568,430 720,958 579,278 335,280 367,639 606,503 5,194,524	\$ 13,179,338 - - - - - - - - - - - - - - - - - -	\$ 15,601,663 1,293,622 781,100 568,430 720,958 579,278 335,280 367,639 606,503	\$ 9,072,969 1,267,848 807,088 767,361 748,020 592,596 316,959 296,073 283,451
TOTAL REVENUE AND SUPPORT	1	.2,869,659	7,984,814	20,854,473	14,152,365
EXPENSES: Program Services Management and General Development TOTAL EXPENSES		.0,860,175 2,257,130 1,612,353 .4,729,658		10,860,175 2,257,130 1,612,353 14,729,658	 9,556,079 2,290,745 1,492,881 13,339,705
CHANGE IN NET ASSETS BEFORE OTHER GAINS	((1,859,999)	7,984,814	6,124,815	812,660
OTHER GAINS: Change in Value of Split-Interest Agreements Investment Return (Net)		- 1,564,324	251,233 3,168,939	251,233 4,733,263	 152,616 2,313,890
TOTAL OTHER GAINS		1,564,324	3,420,172	4,984,496	 2,466,506
CHANGE IN NET ASSETS		(295,675)	11,404,986	11,109,311	3,279,166
Net Assets - Beginning of Year	3	3,432,342	31,004,800	64,437,142	 61,157,976
NET ASSETS - END OF YEAR	\$ 3	3,136,667	\$ 42,409,786	\$ 75,546,453	\$ 64,437,142

The Accompanying Notes are an Integral Part of These Financial Statements

STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2024 With Summarized Totals for the Year Ended June 30, 2023

		ſ	Prog	ram Services								Support	Serv	rices			
						Public			Т	otal Program	Ma	anagement				2024	2023
	 Exhibits	Education		Store	A	Awareness	Me	embership		Services	а	nd General	De	evelopment		Total	 Total
Salaries	\$ 1,677,480	\$ 680,197	\$	283,832	\$	430,270	\$	102,634	\$	3,174,413	\$	1,022,594	\$	919,876	\$	5,116,883	\$ 4,684,017
Payroll Taxes	126,482	50,888		21,076		34,093		7,618		240,157		71,755		67,288		379,200	346,734
Employee Benefits	 182,040	90,313		33,191		61,507		14,356		381,407		158,982		83,265		623,654	 551,790
TOTAL PERSONNEL COSTS	1,986,002	821,398		338,099		525,870		124,608		3,795,977		1,253,331		1,070,429		6,119,737	5,582,541
Contracted Services	1,491,723	659,878		83,938		167,441		25,262		2,428,242		113,861		106,208		2,648,311	2,553,857
Facility and Parking Rental	887,131	327,838		50,616		18,621		5,650		1,289,856		57,145		45,234		1,392,235	1,330,090
Professional Fees	571,177	73,108		11,730		17,798		4,376		678,189		291,044		130,151		1,099,384	989,564
Depreciation	519,531	197,587		31,524		9,343		3,114		761,099		33,129		19,621		813,849	774,708
Travel and Meetings	216,614	109,875		14,262		45,610		14,147		400,508		38,413		109,410		548,331	426,421
Utilities	316,696	120,445		19,216		5,695		1,898		463,950		20,195		12,031		496,176	502,037
Equipment and Supplies	170,500	79,991		27,173		20,638		46,798		345,100		34,639		54,846		434,585	341,389
Advertising	157,353	10,213		5,099		82,465		2,325		257,455		45,334		12,456		315,245	105,179
Insurance	42,566	12,810		6,026		7,686		2,606		71,694		157,854		10,842		240,390	183,820
Postage and Delivery	84,059	4,537		39,119		2,278		11,226		141,219		5,401		14,627		161,247	107,824
Telephone	78,773	30,548		7,005		5,138		1,737		123,201		13,740		8,046		144,987	141,455
Other	18,764	822		422		3,588		2,076		25,672		85,096		3,433		114,201	103,387
Bank and Merchant Fees	14,459	124		25,779		-		12,599		52,961		47,447		11,292		111,700	90,452
Taxes, Permits and Licenses	2,611	1,101		3,112		29		756		7,609		53,483		374		61,466	69,297
Interest	 8,668	3,732		1,863		2,374		806		17,443		7,018		3,353		27,814	 37,684
TOTAL 2024 FUNCTIONAL EXPENSES	\$ 6,566,627	\$ 2,454,007	\$	664,983	\$	914,574	\$	259,984	\$	10,860,175	\$	2,257,130	\$	1,612,353	\$	14,729,658	
TOTAL 2023 FUNCTIONAL EXPENSES	\$ 5,934,798	\$ 2,227,968	\$	574,536	\$	558,859	\$	259,918	\$	9,556,079	\$	2,290,745	\$	1,492,881	1		\$ 13,339,705

The Accompanying Notes are an Integral Part of These Financial Statements

STATEMENT OF CASH FLOWS Year Ended June 30, 2024 With Summarized Totals for the Year Ended June 30, 2023

CASH FLOWS FROM OPERATING ACTIVITIES:Change in Net Assets\$ 11,109,311\$ 3,279,166Adjustments to Reconcile Change in Net Assets to Net Cash Used in Operating Activities\$ 11,109,311\$ 3,279,166Depreciation813,849774,708Net Realized and Unrealized Gain on Investments(4,054,889)(1,826,403)Amortization of Use of Historic Building and Land Lease442,351415,290Amortization of Capitalized Debt Issuance Costs1,2661,266Change in Value of Split-Interest Agreements(251,233)(155,773)Contributions Restricted for Investment in Perpetuity(10,150,745)(100,000)Paycheck Protection Program Loan Forgiveness-(577,762)Contribution of Gift Annuity-(3,157)		2024	2023
Adjustments to Reconcile Change in Net Assets to Net Cash Used in Operating Activities813,849774,708Depreciation813,849774,708Net Realized and Unrealized Gain on Investments(4,054,889)(1,826,403)Amortization of Use of Historic Building and Land Lease442,351415,290Amortization of Capitalized Debt Issuance Costs1,2661,266Change in Value of Split-Interest Agreements(251,233)(155,773)Contributions Restricted for Investment in Perpetuity(10,150,745)(100,000)Paycheck Protection Program Loan Forgiveness-(577,762)	CASH FLOWS FROM OPERATING ACTIVITIES:	e 11 100 211	¢ 2,270,166
Net Cash Used in Operating Activities813,849774,708Depreciation813,849774,708Net Realized and Unrealized Gain on Investments(4,054,889)(1,826,403)Amortization of Use of Historic Building and Land Lease442,351415,290Amortization of Capitalized Debt Issuance Costs1,2661,266Change in Value of Split-Interest Agreements(251,233)(155,773)Contributions Restricted for Investment in Perpetuity(10,150,745)(100,000)Paycheck Protection Program Loan Forgiveness-(577,762)	5	\$ 11,109,511	\$ 5,279,100
Net Realized and Unrealized Gain on Investments(4,054,889)(1,826,403)Amortization of Use of Historic Building and Land Lease442,351415,290Amortization of Capitalized Debt Issuance Costs1,2661,266Change in Value of Split-Interest Agreements(251,233)(155,773)Contributions Restricted for Investment in Perpetuity(10,150,745)(100,000)Paycheck Protection Program Loan Forgiveness-(577,762)			
Amortization of Use of Historic Building and Land Lease442,351415,290Amortization of Capitalized Debt Issuance Costs1,2661,266Change in Value of Split-Interest Agreements(251,233)(155,773)Contributions Restricted for Investment in Perpetuity(10,150,745)(100,000)Paycheck Protection Program Loan Forgiveness-(577,762)	•		
Amortization of Capitalized Debt Issuance Costs1,2661,266Change in Value of Split-Interest Agreements(251,233)(155,773)Contributions Restricted for Investment in Perpetuity(10,150,745)(100,000)Paycheck Protection Program Loan Forgiveness-(577,762)			
Change in Value of Split-Interest Agreements(251,233)(155,773)Contributions Restricted for Investment in Perpetuity(10,150,745)(100,000)Paycheck Protection Program Loan Forgiveness-(577,762)	-	-	
Contributions Restricted for Investment in Perpetuity(10,150,745)(100,000)Paycheck Protection Program Loan Forgiveness-(577,762)		-	
Contribution of Gift Annuity - (3,157)		-	
	•	-	(3,157)
(Increase) Decrease in: Contributions and Grants Receivable (Net) 901,443 (2,345,244)	· · · ·	901 443	(2 345 244)
Inventory (Net) 18,203 13,530		-	
Other Assets (49,352) (111,968)		-	
Increase in: Accounts Payable and Accrued Expenses 211,990 482,888		211,990	482.888
NET CASH USED IN OPERATING ACTIVITIES (1,007,806) (153,459)			
CASH FLOWS FROM INVESTING ACTIVITIES:	CASH ELOWS EDOM INVESTING ACTIVITIES.	() = = (= = =)	()
Purchases of Property and Equipment (363,912) (540,660)		(363 912)	(540,660)
Purchases of Investments (10,788,718) (637,487)			
Proceeds from Sales of Investments 607,500 620,000	Proceeds from Sales of Investments		
NET CASH USED IN INVESTING ACTIVITIES (10,545,130) (558,147)	NET CASH USED IN INVESTING ACTIVITIES	(10,545,130)	(558,147)
CASH FLOWS FROM FINANCING ACTIVITIES:	CASH FLOWS FROM FINANCING ACTIVITIES:		
Principal Payments on Term Loan (250,000) (250,000)		. , ,	
Principal Payments on Economic Injury Disaster Loan (13,166) (11,433)		(13,166)	
Contribution of Gift Annuity-3,157Distribution of Gift Annuity(1,315)-		- (1 315)	3,157
Collection of Contributions Restricted for	•	(1/010)	
Investment in Perpetuity 10,150,745 100,000	Investment in Perpetuity	10,150,745	100,000
NET CASH PROVIDED BY (USED IN)			
FINANCING ACTIVITIES 9,886,264 (158,276)	FINANCING ACTIVITIES	9,886,264	(158,276)
NET DECREASE IN CASH AND CASH EQUIVALENTS (1,666,672) (869,882)	NET DECREASE IN CASH AND CASH EQUIVALENTS	(1,666,672)	(869,882)
Cash and Cash Equivalents - Beginning of Year8,707,4029,577,284	Cash and Cash Equivalents - Beginning of Year	8,707,402	9,577,284
CASH AND CASH EQUIVALENTS - END OF YEAR \$ 7,040,730 \$ 8,707,402	CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 7,040,730	\$ 8,707,402
SUPPLEMENTAL DISCLOSURE OF	SUPPLEMENTAL DISCLOSURE OF		
CASH FLOW INFORMATION:			+ 66 .446
Interest Paid <u>\$ 27,813</u> <u>\$ 36,418</u>	Interest Pala	\$ 27,813	\$ 36,418

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 1 - ORGANIZATION

The Japanese American National Museum (JANM) is a California not-for-profit corporation, incorporated March 1, 1985 in the State of California. The mission of JANM is to promote understanding and appreciation of America's ethnic and cultural diversity by sharing the Japanese American experience. As the premier institution in its field, JANM houses the largest well-documented collection of Japanese American artifacts in the world. JANM sponsors ongoing exhibitions, lectures, workshops, educational programs, and related events at its Los Angeles headquarters. As a "museum without borders", JANM regularly presents exhibitions, public programs, and research projects in collaboration with Japanese American communities, other ethnic communities, and pre-eminent scholars, museums, and educational and cultural institutions around the globe. JANM is accredited by the American Association of Museums and is an affiliate of the Smithsonian Institution.

JANM's artifact collection is comprised of objects, photographs, home movies, books, manuscripts, works of art, and artifacts of historical significance that are held for educational and curatorial purposes. Each item is catalogued, preserved, and cared for, and activities verifying their existence and assessing their condition are performed continuously. The artifact collection, which was acquired primarily through contributions since JANM's inception, is not recognized as an asset on the statement of financial position. JANM's collection policies are consistent with the Code of Ethics for Museums adopted by the American Association of Museums.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) **BASIS OF PRESENTATION**

The accompanying financial statements have been prepared on the accrual basis of accounting.

(b) NET ASSETS

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- Net Assets Without Donor Restrictions Undesignated. Net assets available for use in general operations and not subject to Board-imposed or donor-imposed restrictions.
- **Net Assets Without Donor Restrictions Board Designated.** Net assets available for use in general operations and not subject to donor-imposed restrictions. The Board has designated, from net assets without donor restrictions, \$12,314,646 as a reserve for future projects or investment in infrastructure.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(b) **NET ASSETS** (continued)

• **Net Assets With Donor Restrictions.** Net assets subject to donorimposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. JANM has \$42,409,786 of net assets with donor restrictions at June 30, 2024.

(c) CASH AND CASH EQUIVALENTS

For financial statement purposes, JANM considers all highly liquid investments with original maturities of three months or less to be cash and cash equivalents. JANM maintains its cash in bank deposit accounts which at times, may exceed federally insured limits. JANM has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents. JANM does not recognize a reserve for expected credit losses related to its cash equivalents as it has concluded there is no risk of non-payment.

(d) INVESTMENTS

Investments in equity and debt securities with readily determinable market values are reported at fair value at the closing price on the last business day of the fiscal year. Investment purchases and sales are accounted for on a trade-date basis and investment receivables or payables may result on trades that have not been settled by the reporting date. Interest income is recorded as earned on an accrual basis, and dividend income is recorded based upon the ex-dividend date. Realized gains and losses are calculated based upon the underlying cost of the securities traded. Unrealized gains and losses are included in investment return in the statement of activities and represent the change in the difference between the cost and fair value of investments held at the end of the fiscal year.

Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain long-term investments, it is reasonably possible that changes in the values of these investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(d) **INVESTMENTS** (continued)

Investments are made according to the investment policies, guidelines, and objectives adopted by JANM's Board of Trustees (the Board). These guidelines provide for investments in equities, fixed income, and other securities and alternative strategies with performance measured against appropriate indices. The investments are managed and reviewed by outside investment managers contracted by JANM.

(e) CONTRIBUTIONS AND GRANTS RECEIVABLE

Contributions, including endowment gifts and pledges, as well as unconditional promises to give, are recognized as revenue in the period promised. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not included as revenue until the conditions on which they depend have been met. At June 30, 2024, JANM had no conditional promises to give.

Contributions and grants receivable expected to be collected within one year are recorded at their net realizable value, while those that are expected to be collected in future years are recorded at the present value of estimated future cash flows discounted at an appropriate market interest rate at the time of the contribution. An average discount rate of 4% has been used to calculate the present value of contributions and grants receivable. The discount amounted to \$113,169 at June 30, 2024. At June 30, 2024, JANM evaluated the collectability of contributions and grants receivable and determined that no allowance for uncollectible contributions and grants receivable was necessary.

(f) INVENTORY

Inventory consists of items held for sale in JANM's retail store and is stated at the lower of cost or net realizable value. At June 30, 2024, the inventory balance is presented on the statement of financial position net of a reserve for obsolescence of \$100,000. Cost is determined using the first-in, first-out method.

(g) BENEFICIAL INTEREST IN SPLIT-INTEREST AGREEMENTS

JANM is a beneficiary under various charitable remainder trusts. JANM is the trustee of certain of these irrevocable and revocable trusts, while other trusts are administered by third party trustees.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(g) **BENEFICIAL INTEREST IN SPLIT-INTEREST AGREEMENTS** (continued)

For irrevocable trusts, where JANM is the trustee, assets are reflected as JANM's beneficial interest in split-interest agreements and stated at fair value. Contribution revenue is recognized at the date each trust is established after recording liabilities for the actuarially determined present value of the estimated future payments to be made to the beneficiaries. The actuarial liability is based on the present value of the future payments discounted at the appropriate risk-free rate at the inception of each agreement and the applicable mortality tables. Liabilities are adjusted during the terms of the trust for changes in the fair value of the assets, discount rates, and other changes in the estimates of future benefits. Actuarial liabilities totaled \$74,248 at June 30, 2024 and are included in gift annuity and split-interest agreement liabilities in the statement of financial position.

For irrevocable trusts held and administered by others, contribution revenues are recognized at the date the trusts are established. Adjustments to the beneficial interest in split-interest agreements to reflect the revaluation of the present value of the estimated future payments to the lifetime beneficiaries is recognized in the statement of activities as a change in value of split-interest agreements.

(h) **PROPERTY AND EQUIPMENT**

Property and equipment are recorded at cost if purchased or at fair value at the date of donation if donated. Depreciation is provided on a straight-line basis over the estimated useful lives of the related assets as follows:

Furniture, Fixtures and Equipment	3-10 Years
Building Improvements	10-20 Years
Museum Exhibitions and Media	5-10 Years

Expenditures for repairs and maintenance are charged to operations when incurred while renewals and betterments are capitalized.

(i) LONG-LIVED ASSETS

JANM reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. An impairment loss is recognized when the sum of the undiscounted future cash flows is less than the carrying amount of the asset, in which case a write-down is recorded to reduce the related asset to its estimated fair value. No impairment losses were recognized on long-lived assets during the year ended June 30, 2024.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(j) COLLECTIONS

In conformity with the practice followed by many museums, collection items purchased by or donated to JANM are not capitalized in the statement of financial position. JANM's collection is made up of artifacts and manuscripts that are held for exhibition and various other program activities. Each of the items is catalogued, preserved and cared for, and activities verifying their existence and assessing their condition are performed continuously. Deaccession proceeds are required by JANM policy to be applied to the acquisition of items for the permanent collection. JANM did not deaccession any collection items during the year ended June 30, 2024.

(k) **REVENUE RECOGNITION**

Contributed revenue includes contributions and grants, annual memberships and revenues from fundraising events. Annual memberships are recognized as revenue when such income is received. Memberships, which are nonrefundable and nonreciprocal in nature, directly support JANM's mission and the benefits to members are available immediately upon joining. All donations are nonreciprocal in nature with the primary beneficiary being the general public.

Contributed revenue also includes government grants and contracts. For those government grants and contracts that are on a cost reimbursement basis, revenue recognition is conditioned upon the incurrence of allowable qualifying expenses. Such grants and contracts are generally considered nonreciprocal transactions restricted by the awarding agencies for certain purposes. Amounts received are recognized as revenue when JANM has incurred qualifying expenditures in compliance with specific contract or grant provisions. JANM has elected to adopt a policy whereby donor-restricted grants and contributions that were initially conditional and whose conditions and restrictions are met in the same reporting period as revenue without donor restrictions. Amounts received prior to incurring qualifying expenditures or fulfilling the specific performance obligations are reported as refundable contract advances in the statement of financial position.

Revenue from contracts with customers includes admissions and sales of merchandise in the museum store. Performance obligations for these revenue sources are satisfied at a point in time or upon the delivery of goods or services. There are no significant associated contract receivables or contract liabilities for revenue from contracts with customers as of June 30, 2024 and 2023.

Rental income consists of short-term facility rental fees earned from unrelated third parties including retail vendors, film production companies, and individuals. Rental income is recognized upon the occurrence of the events for which the facilities were rented. There are no bargain purchase options, transfer of ownership at the end of the lease term, or variable lease payments included in these agreements.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(I) FUNCTIONAL EXPENSES

The costs of providing the various program and supporting activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been directly charged to the program services and supporting services benefitted. With the exception of facility and parking rental, depreciation and utilities, which are allocated on the basis of square footage, expenses are allocated on the basis of estimates of time and effort.

(m) USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(n) INCOME TAXES

JANM is a California nonprofit corporation and is exempt from federal taxation under Internal Revenue Code Section 501(c)(3) and the corresponding state provisions.

In accordance with the Financial Accounting Standards Board's (FASB) Accounting Standards Codification (ASC) Topic No. 740, *Uncertainty in Income Taxes*, JANM recognizes the impact of tax positions in the financial statements if that position is more likely than not to be sustained on audit, based on the technical merits of the position. During the year ended June 30, 2024, JANM performed an evaluation of uncertain tax positions and did not note any matters that would require recognition in the financial statements or which might have an effect on its tax-exempt status.

(o) NEW ACCOUNTING PRONOUNCEMENTS

In June 2016, FASB issued Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which replaces the incurred loss impairment methodology previously used for certain financial instruments with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates in their measurement. The guidance has subsequently been amended through a series of targeted ASUs. JANM implemented this ASU during the year ending June 30, 2024. The impact of adoption was not considered material to the financial statements and primarily resulted in new disclosures only.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(p) SUBSEQUENT EVENTS

JANM has evaluated events and transactions occurring subsequent to the statement of financial position date of June 30, 2024 for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through November 15, 2024, the date these financial statements were available to be issued. No such material events or transactions were noted.

NOTE 3 - FAIR VALUE MEASUREMENTS

JANM has implemented the accounting standard that defines fair value for those assets that are re-measured and reported at fair value at each reporting period. This standard establishes a single authoritative definition of fair value, sets out a framework for measuring fair value based on inputs used, and requires additional disclosures about fair value measurements. This standard applies to fair value measurements already required or permitted by existing standards.

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets. Fair values determined by Level 2 inputs utilize data points that are observable such as quoted prices, interest rates and yield curves. Fair values determined by Level 3 inputs are unobservable data points for the asset and include situations where there is little, if any, market activity for the asset.

The following table presents information about JANM's assets that are measured at fair value on a recurring basis at June 30, 2024 and indicates the fair value hierarchy of the valuation techniques utilized to determine such fair value:

		Fair Value Measurements Using					
	Total at June 30, 2024	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)			
INVESTMENTS:							
Domestic Equity Funds	\$ 21,537,616	\$ 21,537,616	\$ -	\$ -			
International Equity Funds Bond Funds	3,539,443 10,559,314	3,539,443 10,559,314	-	-			
Fixed Income Funds	1,671,702	1,671,702	-	-			
	1,071,702	1,071,702					
TOTAL INVESTMENTS	37,308,075	37,308,075	-	-			
Beneficial Interest in							
Split-Interest Agreements	1,865,982	-	-	1,865,982			
TOTAL ASSETS	\$ 39,174,057	\$ 37,308,075	\$-	\$ 1,865,982			
Gift Annuity and Split-Interest Agreement Liabilities	\$ 74,248	\$-	\$-	\$ 74,248			
TOTAL LIABILITIES	\$ 74,248	\$-	\$-	\$ 74,248			

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 3 - FAIR VALUE MEASUREMENTS (continued)

The fair value of investments within Level 1 was obtained based on quoted market prices at the closing of the last business day of the fiscal year.

The fair value of the beneficial interest in split-interest agreements and the fair value of the gift annuity and split-interest agreement liabilities within Level 3 were determined as described in Note 2(g).

The table below sets forth a summary of the changes in the fair value of JANM's Level 3 assets and liabilities for the year ended June 30, 2024:

	ן Sp	Beneficial Interest in Ilit- Interest greements	a A	ift Annuity and Split- Interest greement Liabilities	Total			
Beginning Balance Change in Value Contributions Distributions	\$	1,709,374 156,608 - -	\$	(170,188) 94,625 - 1,315	\$	1,539,186 251,233 - 1,315		
ENDING BALANCE	\$	1,865,982	\$	(74,248)	\$	1,791,734		

NOTE 4 - CONTRIBUTIONS AND GRANTS RECEIVABLE

At June 30, 2024, contributions and grants receivable are due to be collected as follows:

Within One Year Within Two to Five Years Thereafter	\$ 2,526,499 1,453,772 180,000
GROSS	4,160,271
Less: Present Value Discount	(113,169)
CONTRIBUTIONS AND GRANTS RECEIVABLE (NET)	\$ 4,047,102

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2024 consists of the following:

Buildings	\$ 30,180,012
Furniture, Fixtures and Equipment	4,082,309
Building Improvements	2,828,790
Museum Exhibitions and Media	2,000,882
TOTAL	39,091,993
Less: Accumulated Depreciation	(22,349,330)
PROPERTY AND EQUIPMENT (NET)	\$ 16,742,663

Depreciation expense amounted to \$813,849 for the year ended June 30, 2024.

NOTE 6 - HISTORIC BUILDING AND LAND LEASE

In February 1987, JANM entered into a 50-year lease at \$1 per year with the City of Los Angeles for the use of land and a 33,000 square foot building (Historic Building). JANM restored the Historic Building and opened it to the public in May 1992. In February 1997, the original lease was superseded by a new 55-year lease with the City of Los Angeles for the same property, as well as three adjacent parcels of land. In 2002, the lease was amended to provide an additional 5,000 square feet for use by JANM. The present value of this lease is \$7,354,927 at June 30, 2024 based on a discount rate of 6.6%. Annual estimated contributed lease expense is \$594,060.

The Historic Building was further expanded and renovated to support the National Center for the Preservation of Democracy with a federal grant awarded in 2001. The construction was completed and the facility was opened in October 2005. The federal government retains a reversionary interest in the building costs purchased under the grant. As such, the building costs paid with the grant funds received are not recorded on JANM's financial statements. However, JANM is permitted to use the building rent-free. Accordingly, during the year ended June 30, 2007, JANM recognized the present value of the building costs as an asset in the amount of \$6,881,032 with a corresponding donor restricted contribution, based upon an estimated annual contributed rent expense of \$569,250 and a discount rate of 6.6%. A rent period of 25 years was used, approximating the estimated useful life of the building, as there is no definitive term for JANM's use of the building under the grant. The present value of the building costs was \$3,111,102 at June 30, 2024.

The total contribution for the use of the Historic Building and land lease of \$1,163,309 is presented net of related asset amortization of \$442,351, resulting in a net contribution of \$720,958 for the year ended June 30, 2024.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 7 - TERM LOAN

In January 2021, JANM entered into a term loan with a bank in the original principal amount of \$2,375,000. The term loan is subject to a fixed interest rate of 4% and is payable in monthly principal installments of \$20,833. The term loan matures in August 2030 and is secured by substantially all the assets of JANM. The term loan is subject to certain covenants, including a debt service coverage ratio. JANM was in compliance with these covenants as of June 30, 2024.

Future maturities of the term loan as of June 30, 2024 are as follows:

Years Ending June 30

2025	\$ 191,667
TOTAL	\$ 191,667

NOTE 8 - ECONOMIC INJURY DISASTER LOAN

In May 2020, JANM received a \$150,000 COVID-19 Economic Injury Disaster Loan (EIDL), administered by the SBA and available under the provisions of the CARES Act for the purpose of meeting obligations and operating expenses that could have been met had the disaster not occurred. The EIDL has a term of 30 years and carries a fixed interest rate of 2.75%. Interest accrues on the loan beginning with the initial disbursement, and payments of principal and interest in the monthly amount of \$2,200 are due starting one year from the date of disbursement. In December 2021, the EIDL loan agreement was modified, increasing the loan amount to \$500,000, and deferring the due date for the initial payments on both loans. The maturity date of the EIDL loan is May 2050.

Future maturities of the EIDL loan as of June 30, 2024, are as follows:

Years Ending June 30

2025	\$ 13,679
2026	14,054
2027	14,440
2028	14,837
2029	15,244
Thereafter	 403,147
TOTAL	\$ 475,401

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 9 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at June 30, 2024 consist of the following:

Subject to Expenditure for Specified Purpose:		
Education	\$	624,435
New Core Exhibitions		467,258
Watanabe Democracy Fellows		276,133
Digitization of Collection		168,262
Defining Courage		155,770
Discover Nikkei Project		136,259
Other		109,179
Traveling Exhibitions		101,022
Collections		100,000
Japanese American Confinement		·
Sites Consortium		78,812
Capital Improvement Projects		75,565
Subject to Time Restrictions:		,
Historic Building and Land Lease	1(0,466,029
General Operations	4	4,194,742
Subject to Appropriation:		
Unspent Endowment Earnings	Į,	5,907,028
Not Subject to Spending or Appropriation:		
Endowment Corpus	19	9,549,292
·		, <u>, </u>
TOTAL NET ASSETS WITH		
DONOR RESTRICTIONS	\$ 42	2,409,786

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 9 - NET ASSETS WITH DONOR RESTRICTIONS (continued)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donor as follows for the year ended June 30, 2024:

Satisfaction of Time Restrictions:		
General Operations	\$	1,937,932
Historic Building and Land Lease		442,351
Satisfaction of Purpose Restrictions:		
New Core Exhibitions		538,851
Discover Nikkei		291,057
Tateuchi Democracy Forum		220,649
Democracy Center		203,171
Other		167,479
Maui Strong		128,142
Watanabe Democracy Fellows		123,867
Traveling Exhibitions		117,995
Capital Improvement Projects		115,195
Japanese American Confinement		
Sites Consortium		98,851
Education		84,178
Defining Courage		71,680
Collections		45,626
Appropriation in Accordance		
with Endowment Spending Policy		607,500
TOTAL NET ASSETS RELEASED		
	+	F 104 F24
FROM DONOR RESTRICTIONS	\$	5,194,524

NOTE 10 - ENDOWMENT

JANM's donor-restricted endowment consists of its beneficial interest in split-interest agreements held by others, one investment fund and three unified pools of investments managed by JANM and established to support its operations and programs.

JANM classifies net assets that are perpetual in nature as (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets that are perpetual in nature is classified as purpose-restricted net assets until those amounts are appropriated for expenditure by JANM in a manner consistent with the standard of prudence prescribed by UPMIFA.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 10 - ENDOWMENT (continued)

In accordance with UPMIFA, JANM considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of JANM and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of JANM
- 7) The investment policy of JANM

<u>Return Objectives and Risk Parameters</u> – It is the purpose of the JANM's endowment fund to secure the future of JANM and to support its programs and operations as designated by the Board.

The primary long-term financial objective is to preserve and enhance the real (i.e., inflation-adjusted) purchasing power of the endowment through a prudent long-term investment strategy. An additional objective is to provide a relatively predictable, stable, and (in real terms) constant stream of current income for JANM's annual operating needs.

The primary investment objective of the endowment is to earn an average annual return over a full market cycle (typically three to five years) above that of the target allocation if invested in the appropriate benchmarks as determined by the Investment Committee of the Board. JANM considers itself a risk-averse investor. That is, among various investment alternatives with comparable expected returns, the preference is for those having the lowest risk.

<u>Strategies Employed for Achieving Objectives</u> - JANM manages its endowment on a total rate of return basis consisting of dividends, interest, and changes in market value of securities for the fiscal year, not favoring returns from one source over another. The investment portfolio is to be sufficiently balanced so that no single security or class of securities will have a disproportionate impact on the risk of the total portfolio.

<u>Spending Policy and How the Investment Objectives Relate to Spending Policy</u> - JANM has a policy governing the amount of endowment earnings that can be released annually for spending, consistent with the restrictions, if any, placed on the endowment by donors. Unless specifically modified by the donor, the spending policy authorizes an annual distribution equal to 5% of the average market value of the portfolios as of the preceding 20 calendar quarters.

In establishing this policy, JANM considered the long-term expected return on its endowment. Accordingly, over the long term, JANM expects the current spending policy to allow its endowment to grow at an amount that will at least keep pace with expected inflation.

At times, the fair value of assets associated with these endowment funds may fall below the level that the donors require the Museum to retain as funds of perpetual duration. These deficiencies result from unfavorable market fluctuations. There were no endowment funds with deficiencies as of June 30, 2024.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 10 - ENDOWMENT (continued)

Endowment Net Asset Composition by Type of Fund At June 30, 2024	Corpus	Unspent Investment Earnings	Total
Donor-Restricted	\$ 19,549,292	\$ 5,907,028	\$ 25,456,320
ENDOWMENT NET ASSETS - JUNE 30, 2024	\$ 19,549,292	\$ 5,907,028	\$ 25,456,320
Changes in Endowment Net Assets for the Year Ended June 30, 2024			
Endowment Net Assets - July 1, 2023 Additions Investment Return (Net) Change in Value of Split-Interest Agreements Appropriation of Endowment Assets for Expenditure	\$ 9,388,706 10,150,745 - 9,841 -	\$ 3,345,589 - 3,168,939 - - (607,500)	\$ 12,734,295 10,150,745 3,168,939 9,841 (607,500)
ENDOWMENT NET ASSETS - JUNE 30, 2024	\$ 19,549,292	\$ 5,907,028	\$ 25,456,320

NOTE 11 - EMPLOYEE BENEFIT PLAN

JANM has a defined contribution retirement plan covering substantially all of its employees. The Board annually determines the amount to be contributed to the plan. Participants are fully vested after five years of service. JANM made contributions of \$32,367 to the plan during the year ended June 30, 2024.

NOTES TO FINANCIAL STATEMENTS June 30, 2024

NOTE 12 - AVAILABILITY AND LIQUIDITY OF FINANCIAL RESOURCES

The total financial assets held by JANM at June 30, 2024, and the amounts of those financial assets that could be made available for general expenditures within one year of the date of the statement of financial position are summarized in the following table:

\$	7,040,730 37,308,075 4,047,102
	48,395,907
	(2,292,695)
	(2,643,943)
((25,456,320)
((12,314,646)
\$	5,688,303

JANM regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. As part of JANM's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

In addition, the Board designated reserve of \$12,314,646, established for exhibitions, capital improvements, and other projects, and could be made available for general operations and liquidity needs upon Board approval.